

Cal-Mazz Golf Management Revenue Summary Report 2021

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2021
Green Fees	\$ 155,527												\$ 155,527
Tournament Revenue													-
Driving Range	5,488												5,488
Power Carts	26,026												26,026
Lessons	310												310
Other rental, repair	44												44
Pro Shop Merchandise	5,831												5,831
Food & Beverage	9,862												9,862
Gift Cards	250												250
Sales Tax	1,325												1,325
Other ~ Men's/Women's Club	7,290												7,290
Other ~ Annual Fee	25,585												25,585
Other ~ Junior League													-
Other ~ Pay on Account	350												350
Other ~ donations													-
Other ~ CC Tips	921												921
Other ~ Misc	1,090												1,090
TOTAL REVENUE	\$ 239,899	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 239,899

18 hole equivalent	1724	0	0	0	0	0	0	0	0	0	0	0	0	1,724
Average per 18 hole eq	\$ 52.97	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 139.15
Golf, Range, Cart per 18 eq	\$ 22.31	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 108.49

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Cal-Mazz Golf Management Revenue Summary Report 2021

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2021
Revenue Reconciled:													
Per POSExpress	239,899												239,899
Prom Rounds Sold													-
Prom Rounds Redeemed													-
	239,899	-	-	-	-	-	-	-	-	-	-	-	239,899

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz
Sierra Sage Golf Course

2021 Rounds of Play

	\$\$	Jan	Feb	March	TOTAL
18 Green Fee					0
18 Junior					0
18 Senior					0
Winter 18		449			449
Winter Jr 18		27			27
Winter Sr 18		612			612
9 Hole Walk-Up					0
9 Hole Walk-Up Jr					0
9 Hole Walk-Up Sr					0
9 Hole Walk-Up Winter		384			384
9 Hole Walk-Up Jr Winter		22			22
9 Hole Walk-Up Sr Winter		200			200
Late Rate Adult					0
Late Rate Junior					0
Late Rate Senior					0
2nd 9 Adult					0
2nd 9 Junior					0
2nd 9 Senior					0
2nd 9 Winter Adult		2			2
2nd 9 Winter Sr		1			1
DAILY FEE SUBTOTAL:		1,697	0	0	1,697

Golden Annual	8				8
Adult Annual	115				115
Senior Annual					0
SC - Adult 10-Play					0
SC - Adult 25-Play					0
SC - Adult 9 Hole 10-Play	9				9
SC - Junior 18 Hole 10 Play	1				1
SC - Junior 9 Hole 10-Play					0
SC - Senior 10-Play	14				14
SC - Senior 25-Play	15				15
SC - Senior 9 Hole 10-Play	18				18
SC - Golden 9 Hole 10-Play					0
SC - Gold 18 Hole 10-Play					0
SC - Golden 25-Play					0
SC - Golden+ 10-Play					0
SC - Golden+ 25-Play					0
Promo Rounds Redeemed	77				77
Tournaments					0
Special Twilight					0
UNR Golf Team					0
High School					0
Jr. Golf Comp					0

Cal-Mazz
Sierra Sage Golf Course

2021 Rounds of Play

	\$\$	Jan	Feb	March	TOTAL
Misc. Comp		16			16
Birthday Comp		1			1
Employee Guest Winter		3			3
Employee Guest Summer					0
PGA Comp		1			1
Employee Comp		67			67
2-1 NNGA					0
2-1 West Coast Golf					0
Birdie Bug Ad					0
Sweet Deals					0
SPECIAL FEE SUBTOTAL:		345	0	0	345
TOTAL DAILY ROUNDS:		2,042	0	0	2,042
18-HOLE EQUIVALENT:		1,724	0	0	1,724

Cal-Mazz
Sierra Sage Golf Course

2021 Rounds of Play

	\$\$	Jan	Feb	March	TOTAL
Walk Up 18		1,091	0	0	1,091
Walk Up 9		609	0	0	609
Twilight 18		0	0	0	0
Smart Cards 18		30	0	0	30
Smart Cards 9		27	0	0	27
Annuals		123	0	0	123
Tournaments		0	0	0	0
Misc 18		161	0	0	161
Misc 9					0
TOTAL:		2,041	0	0	2,041

Junior	228	0	0	228
Adult	962	0	0	962
Senior	682	0	0	682
Golden	8	0	0	8
Tourn, Misc	161	0	0	161
TOTAL:	2,041	0	0	2,041

Median	1,410	1,500	1,746	35,064
Average	1,148	1,415	1,833	35,567

Monthly High's
Monthly Low's

18 Hole Equivalent 2021 (info only)	1,724	-	-	1,724
18 Hole Equivalent 2020 (info only)	1,327	2,577	1,722	1,327
18 Hole Equivalent 2019 (info only)	612	42	1,521	32,996
18 Hole Equivalent 2018 (info only)	1,590	1,419	841	33,364
18 Hole Equivalent 2017 (info only)	15	336	1,871	33,882
18 Hole Equivalent 2016 (info only)	385	1,887	1,769	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	2,845	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	2,591	35,590
18 Hole Equivalent 2013 (info only)	394	1,814	2,789	36,152
18 Hole Equivalent 2012 (info only)	1,495	1,526	1,568	33,935
18 Hole Equivalent 2011 (info only)	1,410	1,133	814	32,138
Inc/Dec 2021 vs. 2020	397	(2,577)	(1,722)	397
Inc/Dec %	30%	-100%	-100%	30%

Round Reconciled				
Per POExpress	9,741			9,741
Annual Golden				-
Promo Green Fees	(7,687)			(7,687)
Senior Annual				-

Cal-Mazz
Sierra Sage Golf Course

2021 Rounds of Play

	\$\$	Jan	Feb	March	TOTAL
SC - Adult 10-Play		(3)			(3)
SC - Adult 25-Play					-
SC - Adult 9 Hole 10-Play					-
SC - Junior 18 Hole 10 Play					-
SC - Junior 9 Hole 10-Play					-
SC - Senior 10-Play		(2)			(2)
SC - Senior 25-Play		(5)			(5)
SC - Senior 9 Hole 10-Play		(1)			(1)
SC - Golden 9 Hole 10-Play		(1)			(1)
SC - Gold 18 Hole 10-Play					-
SC - Golden 25-Play					-
SC - Golden+ 10-Play					-
SC - Golden+ 25-Play					-
Comp Birthday Round					
9 hole board fee					-
Total Daily Rounds		2,042	-	-	2,042
		ties	ties	ties	ties

Jan '21

SPECIAL ROUNDS SUBTOTAL	1	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL ROUNDS	1722	0	0	0	0	0	0	0	0	0	0	0	0
18 Hole Equivalent	1464	0	0	0	0	0	0	0	0	0	0	0	0
CIP Rounds	1721	0	0	0	0	0	0	0	0	0	0	0	0

Notes/Explanations: